

# Wholesale Price List 2018

Effective from: 2 Apr 2018

## SOAP

Product Name	SKU	RRP (RM)	Wholesale Prices (RM)			
			60 bars	90 bars	500 bars	1,000 bars
1 Breakfast Bar	KS01	22	13.20	10.89	10.11	9.33
2 Clarity	KS02	22	13.20	13.20	13.20	12.35
3 Dark Chocolate Mint Patty	KS03	22	13.20	13.20	13.20	12.47
4 DreamTime	KS04	24		14.40		
5 Fiddler's Green	KS12	24		14.40		
6 Goat's Milk and Honey	KS05	22	13.20	12.24	11.36	10.93
7 Goat's Milk and Patchouli	KS06	24	14.40	12.87	12.31	11.75
8 Summer Fizz	KS09	22	13.20	12.98	12.06	11.59
9 Tangy Lavender	KS10	22	13.20	11.07	10.28	9.88
10 Teselli Soap	KS11	28		16.80		
11 The Mane Event	KS13	24		14.40		

## OTHER PRODUCTS

Product Name	SKU	RRP (RM)	Wholesale Prices (RM)			
			20 units	50 units	200 units	500 units
1 Double Duty Balm	KS14	30	18.00	12.17	10.25	9.29
2 Skin Treats Baby Bliss Moisturizing Oil 100ml	KS15a	70	42.00	41.83	32.78	28.31
3 Skin Treats Baby Bliss Moisturizing Oil 10ml	KS15b	22	13.20	10.98	8.62	7.45
4 Skin Treats Dry Skin Relief Moisturizing Oil 100ml	KS16a	70	42.00	42.00	42.00	39.99
5 Skin Treats Dry Skin Relief Moisturizing Oil 10ml	KS16b	22	13.20	12.93	10.16	8.78

Kinder Soaps Sdn Bhd (943677-D)

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## Terms and Conditions

Last updated: 7 Mar 2017

### 1. How Prices are Calculated

- Prices within each tier are applicable based on the number of units per SKU (Stock Keeping Unit) ordered.
- Here's an example:

Your Choice of Soap	Quantity Ordered	Applicable Price per unit (RM)	Total due (RM)
Breakfast Bar	70	13.20	924.00
Goat's Milk and Honey	130	12.24	1,591.20
Dark Chocolate Mint Patty	600	13.20	7,920.00
<b>Total</b>			<b>10,435.20</b>

### 2. Minimum Order Quantity

- For soap bars: 60 bars of ONE SKU (i.e. no mixing of different varieties of soap to make up the minimum number)
- For all other items: 20 units per SKU.

### 3. What The Prices Include

- You will receive:
  - our products complete with Kinder Soaps' original beeswax cotton wrapper packaging, labelling and batch sticker information;
  - complimentary shipping via courier, registered parcel, or Goget.my, whichever is the most cost effective and reliable for your area.
  - If your order is split into more than one shipment for whatever reason (e.g. if a particular soap you request for is out of stock) you will need to bear the cost of subsequent shipments.

### 4. Payment Terms

- Your order will be shipped once your invoice is paid in full and the funds are cleared in our account.
- Payments can be made via **cheque, cash deposit or bank transfer** to the following Maybank account:  
Kinder Soaps Sdn Bhd  
943677-D  
Maybank  
5626 8320 0201  
sales@kindersoaps.com  
012-2137898
- You may also opt to pay using **PayPal** by sending your payment to michelle@kindersoaps.com.

### 5. Our existing products aren't quite what you're looking for?

- We can also work with you to create a custom formulation for your soap and quote you separately for that. This is subject to a minimum order quantity of 180 bars per formulation.
- Feel free to contact us should you need more information to help you with your work. We're really pleasant to work with! :)